FY2007 Consolidated Result

9 May, 2008 UBE INDUSTRIES,LTD.





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FY07 Consolidated Results



Scope of Consolidation -FY07 Consolidated Results-

	FY06 (A)	FY07 (B)	Variance (B)-(A)	Notes
Number of consolidated subsidiaries	68	67	-1	Newly included 6 Excluded -7
Number of equity method affiliates	32	28	-4	Newly included 1 Excluded -5
Total	100	95	-5	



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Major P/L & B/S Items -FY07 Consolidated Results-

(Billion Yen)

				(2	
Item	FY06			ance *1	
Sales	655.6	704.2	_	48.6	_
Operating income	46.8	55.9	59.1	9.0	12.2
Ordinary income	43.1	46.7	49.9	3.5	6.8
Net income	22.0	24.0	_	2.0	_
Item	End of FY06	End of	FY07	Variance	
Total assets	714.8		720.8		6.0
Debt	320.0		300.7	-19.2	
Net debt	298.7		275.6		-23.0
Equity _{*2} capital	172.5		193.8		21.2
Dividend (Yen /Share)	4.0		5.0		1.0

*1 Not accounting for change in depreciation method

*2 Equity capital = Total assets - Share acquisition rights - Minority interests



Non Operating Items -FY07 Consolidated Results-

	Item	FY06	FY07	Variance
Ope	rating income	46.8	55.9	9.0
5	Net interest expense	-6.4	-5.9	0.4
Non opera items	Equity in profit of unconsolidated subsidiaries and affiliated companies	1.8	1.3	-0.5
ltin	Foreign currency translation profit/loss	2.8	0.0	-2.9
ଜି	Others	-2.0	-4.4	-2.4
	Total	-3.7	-9.1	-5.4
Ord	inary income	43.1	46.7	3.5



Extraordinary Items -FY07 Consolidated Results-

	Item	FY06	FY07	Variance
	Gain on contribution of securities to retirement benefit trust	2.9	2.3	-0.5
	Others(Incl. gain on sale of PP&E)	3.0	1.2	-1.7
Ext	raordinary income	5.9	3.6	-2.2
	Impairment loss	-5.7	-5.9	-0.2
	Loss on disposal of PP&E	-2.9	-2.1	-0.7
	Loss on valuation of inventories	-2.0	0.0	2.0
	Others	-2.4	-1.3	1.0
Extraordinary loss		-13.1	-9.4	3.6
Net	extraordinary income/loss	-7.1	-5.8	1.3



Operating Income – Net Income -FY07 Consolidated Results-

Item	FY06	FY07	Variance
Operating income	46.8	55.9	9.0
Non operating item	-3.7	-9.1	-5.4
Ordinary income	43.1	46.7	3.5
Extraordinary item	-7.1	-5.8	1.3
Income before income tax and minority interest	36.0	40.8	4.8
Income Tax and Minority Interest	-13.9	-16.8	-2.8
Net income	22.0	24.0	2.0
Net income per share (Yen / Share)	21.88	23.88	2.00



Environmental Factors -FY07 Consolidated Results-

(Billion Yen)

	Item		Item		FY06	FY07	Variance	Impacts on Consolidated OP Income
Exc	hange Rate	Yen/\$	117.0	114.3	-2.7	1.0		
M	(CIF) Naphtha	\$/t	596	748	152	-3.3		
ater	Naphtha (Domestic) Benzene (Average	Yen/L	50.0	61.5	11.5	(-3.0)		
ial Price	Benzene (Average of US and Euro Contract Price)	\$/t	997	1,080	83	-3.6 (-3.6)		
e	Australian Coal	\$/t	74.0	96.5	22.5	-6.3		
	(CIF)	Yen/t	8,658	11,030	2,372	(-5.4)		

(): including impacts on fluctuation of exchange rate



Sales by Segment -FY07 Consolidated Results-

(Billion Yen)

Segment		FY06	FY07	Variance	Major Factors
Chemicals & Plastics		210.4	233.2	22.8	Caprolactam chain 20.2
Specialty Chemicals & Products		88.3	93.5	5.1	Fine chemicals & Pharmaceuticals 3.8
Cement & Construction	Materials	207.8	207.0		Cement and ready mixed-concrete -4.6 Building materials -1.5 Quick lime related product 4.5
Machinery &	Machinery	83.2	91.6		Steel products 5.5 Industrial machineary 3.1
Metal Products	Aluminum wheels	31.0	28.6		Production in Japan 1.1 Production in Canada -3.5
Energy & Environment		30.9	46.4	15.4	Coal 13.3
Others		3.8	3.6	-0.1	
Total		655.6	704.2	48.6	Increased by 7.4%

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Operating Income by Segment -FY07 Consolidated Results-

(Billion Yen)

		FY06	FY	07	Vari	ance	
Segment		(A)	(B)	(C) *1	(B)-(A)	Actual Variance (C)-(A) *1	Major Factors
Chemicals & Plastics		13.7	18.6	19.7	4.8	5.9	Caprolactam chain 6.0
Specialty Che & Products	micals	11.5	14.1	14.6	2.6	3.1	Fine chemicals & Pharmaceuticals 4.2 Specialty products -0.7
Cement & Construction N	Aaterials	12.4	10.8	12.0	-1.5	-0.3	Cement and ready mixed-concrete -0.4
Machinery & Metal	Machinery	7.6	8.2	8.3	0.6	0.7	Industrial machinery 0.5
Products	Aluminum wheels	-2.1	-1.6	-1.4	0.4	0.6	Production in Canada 0.6
Energy & Environment		2.7	4.6	4.8	1.9	1.9	Coal 1.8
Others		0.7	0.8	0.8	0.0	0.1	
Total		46.8	55.9	59.1	9.0	12.2	Actually increased by 26.2%

*1 Not accounting for change in depreciation method

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Analysis of Operating Income -FY07 Consolidated Results-

(Billion Yen)

	Operating income									
Segment	FY06 (A)	FY07 (B)	Variance (B)-(A)	Price *1	Sales Volume	Fixed Cost	Change in Regulation *2	Others		
Chemicals &Plastics	13.7	18.6	4.8	5.8	1.1	-1.7	-1.1	0.6		
Specialty Chemicals & Products	11.5	14.1	2.6	-0.5	3.6	-1.6	-0.5	1.6		
Cement & Construction Materials	12.4	10.8	-1.5	0.7	-1.5	0.2	-1.2	0.3		
Machinery & Metal Products	5.5	6.6	1.1	-0.4	-0.4	0.2	-0.3	2.03		
Energy & Environment	2.7	4.6	1.9	0.9	1.3	-0.7	-0.1	0.6		
Others	0.7	0.8	0.0	0.0	0.0	0.0	0.0	0.1		
Total	46.8	55.9	9.0	6.6	4.2	-3.5	-3.2	5.1		

*1 Including both selling and purchase price variances

*2 Impact for change in depreciation method

*3 Marginal profit on machinery products 1.1



Consolidated Balance Sheet -FY07 Consolidated Results-

(Billion Yen)

Item	FY06	FY07	Variance
Current assets	286.9	297.8	10.9
Fixed assets	427.8	422.9	-4.9
Total assets	714.8	720.8	6.0
Interest-bearing debts	320.0	300.7	-19.2
Other liabilities	199.6	201.1	1.4
Total liabilities	519.6	501.8	-17.8
Equity Capital *1	172.5	193.8	21.2
Minority interest	22.6	25.1	2.5
Total net assets	195.1	219.0	23.8
Total liabilities and net assets	714.8	720.8	6.0

*1 Equity capital = Total assets - Share acquisition rights - Minority interests



Consolidated Statements of Cash Flows -FY07 Consolidated Results-

Item	FY06	FY07
A. Cash flows from operating activities	54.3	Income before tax and minority interest 40.8 Depreciation and amortization 34.1 Corporate Tax, etc -12.7
B. Cash flows from investing activities	-27.1	-28.4 Acquisition of PP&E -30.9 Proceeds from sale of securities 1.7
Free cash flows (A+B)	27.2	30.4
C. Cash flows from financing activities	-27.5	-28.6 Decrease in interest-bearing debts -37.6 Bond issuance and redemption 13.5 Devidents -4.4
D. Net increase/decrease in cash and cash equivalents	0.3	3.5
E. Cash and cash equivalents at end of the year	21.2	25.0



Business Highlight -FY07 Consolidated Results-

1. Chemicals & Plastics

- Ube Industries commenced hydrogen peroxide joint venture with Mitsubishi Corporation named UBE-MC Hydrogen peroxide Ltd., which was formed out of Kemira-Ube Ltd. (January 2008)
- Thai Caprolactam Public Co., Ltd. of Thailand gains approval from Thailand government for nitrous oxide (N2O) reduction project based on clean development mechanism (CDM), following approval from Japanese government . (February 2008)

2. Specialty Chemicals and Products

- Construction for ninth expansion of production facilities for polyimide film was completed (September 2007). Ube Industries also commenced construction of 10th and 11th expansion of production facilities for polyimide film at Sakai Factory. (February 2008)
- Ube Industries completed construction for 2nd and 3rd expansion of production facilities for polyimide hollow fibers used for gas separation membranes. (October 2007 and February 2008)
- Ube Industries launched three commercial products for growing cosmetics market, porous nylon spherical particle (POMP), Ube-Fucoida and natural-based synthetic ceramide II.



Business Highlight -FY07 Consolidated Results-

3. Cement & Construction Materials Segment

- Ube Material Industries, Ltd. bought out lime producer Tohoku Tekkosha in order to secure a production base for limestone products in the Tohoku region. (May 2007)
- Ube Industries developed the Tough Leveler G self-leveling flooring product, a cementbased product that offers high strength and rapid hardening for use in coated floor and heavy floor load applications, and launched sales in the Kanto region followed by the launch of nationwide sales except for Hokkaido and Okinawa. (April 2008)

4. Machinery & Metal Products Segment

- Ube Machinery (Shanghai) Ltd. established and launched operation of a joint venture named Wuxi Ube Cosmos Machinery Ltd. for manufacturing of plastics injection molding machines with Cosmos Machinery Enterprises Ltd. of Hong Kong. (May 2007)
- Ube Industries completed construction for the first expansion of production facilities to increase production of large diameter aluminum wheels, in response to increasing demand for 18-inch and larger aluminum wheels. (August 2007)

5. Energy & Environment Segment

Ube (Shanghai) Ltd. opened an office in Beijing, China to assist in securing stable supplies of high quality coal. (May 2007)



Management Indices -FY07 Consolidated Results-

Item	Unit	FY06	FY07	Variance
Net D/E Ratio*1	Times	1.7	1.4	-0.3
Equity Ratio	%	24.1	26.9	2.8
Operating Margin	%	7.1	7.9	0.8
Return on Assets (ROA)*2	%	7.0	8.2	1.2
Return on Equity (ROE)	%	13.7	13.1	-0.6

*1 Net debt (Debt – Cash and cash equivalents) / Equity Capital

*2 (Operating income + Interest and dividend income + Equity income of unconsolidated subsidiaries and affiliates) / Total assets



FY08 Consolidated Forecasts



Scope of Consolidation -FY08 Consolidated Forecasts-

	FY07 (A)	FY08 (B)	Variance (B)-(A)	Notes
Number of consolidated subsidiaries	67	67	±0	
Number of equity method affiliates	28	28	±0	
Total	95	95	±0	



Environmental Factors -FY08 Consolidated Forecasts-

(Billion Yen)

Item		FY07 Actual	FY08 Forecast	Variance	Impacts on Consolidated OP Income	
Exc	hange Rate	Yen/\$	114.3	105.0	-9.3	0.5
Ν	(CIF) Naphtha	\$/t	748	900	152	-3.1
Material	(Domestic)	Yen/L	61.5	67.6	6.1	(-1.5)
ial Price	Benzene (Average of US and Euro Contract Price)	\$/t	1,080	1,093	13	-0.5 (4.4)
e	Australian Coal	\$/t	96.5	169.0	72.5	-19.7
	(CIF)	Yen/t	11,030	17,745	6,715	(-16)

(): including impacts on fluctuation of exchange rate



Major P/L & B/S Items -FY08 Consolidated Forecasts-

(Billion Yen)

Item	FY07	FY08 *1		Variance	
Sales	704.2	766.0	_	61.8	_
Operating income	55.9	53.0	55.3	-2.9	-0.6
Ordinary income	46.7	44.0	46.1	-2.7	-0.6
Net income	24.0	25.0	_	1.0	_
Item	End of FY07	End of FY07 End of FY07		Vari	ance
Total assets	720.8		750.0		29.2
Debt	300.7		297.0 -3.		-3.7
Net debt	275.6		267.0		-8.6
Equity capital *2	193.8	207.0			13.2
Dividend (Yen /Share)	5.0		5.0		0.0

*1 Not accounting for changes in depreciation method

*2 Equity capital = Total assets - Share acquisition rights - Minority interests



Operating Income – Net Income -FY08 Consolidated Forecasts-

			· /
Item	FY07	FY08	Variance
Operating income	55.9	53.0	-2.9
Net interest expense	-5.9	-6.5	-0.6
Equity in profit of unconsolidated subsidiaries and affiliated companies	1.3	1.0	-0.3
Foreign currency translation profit	0.0	0.0	0.0
Others	-4.4	-3.5	0.9
Non operating items	-9.1	-9.0	0.1
Ordinary income	46.7	44.0	-2.7
Extraordinary items	-5.8	0.0	5.8
Income before tax and minority interest	40.8	44.0	3.2
Tax and minority interest	-16.8	-19.0	-2.2
Net income	24.0	25.0	1.0



Sales by Segment -FY08 Consolidated Forecasts-

FY07 FY08 Major Factors Segment Variance Actual Forecast **Chemicals & Plastics** 233.2 254.0 20.8 Caprolactam chain, etc **Specialty Chemicals** 93.5 104.5 11.0 Specialty products, etc & Products Cement & 207.0 220.5 13.5 Cement and ready mixed-concrete, etc **Construction Materials** 91.6 96.1 Steel products, etc 4.5 **Machinery** Machinerv & Metal Products Aluminum 28.6 28.6 0.0 wheels 46.4 12.3 58.7 **Energy & Environment** Coal. etc 3.6 3.6 0.0Others **Total** 704.2 766.0 61.8 Increased by 8.8%



Operating Income by Segment -FY08 Consolidated Forecasts-

(Billion Yen)

		FY07	FY	708	Vari	ance	
Segment		(A)	(B)	(C) * 1	(B)-(A)	Actual Variance (C)-(A) *1	Major Factors
Chemicals & Plastics		18.6	15.6	16.5	-3.0	-2.0	Caprolactam chain, etc
Specialty Che & Products	micals	14.1	15.1	15.3	1.0	1.2	Specialty products, etc
Cement & Construction N	Aaterials	10.8	10.6	11.6	-0.2	0.7	Building material, etc
Machinery &	Machinery	8.2	7.3	7.3	-0.9	-0.9	Industrial and molding machinery, etc
Metal Products	Aluminum wheels	-1.6	-1.2	-1.2	0.4	0.4	Production in Canada, etc
Energy & Environment		4.6	4.9	4.8	0.3	0.1	
Others		0.8	0.7	0.7	-0.1	-0.1	
Total		55.9	53.0	55.3	-2.9	-0.6	Actually decreased by 1.1%

*1 Not accounting for changes in depreciation method



Analysis of Operating Income -FY08 Consolidated Forecasts-

(Billion Yen)

		Operating income										
Segment	FY07	FY08	Variance									
	(A)	(B)	(B)-(A)	Price *1	Sales Volume	Fixed Cost	Change in Regulation *2	Others				
Chemicals &Plastics	18.6	15.6	-3.0	-3.7	1.7	-0.6	-1.0	0.5				
Specialty Chemicals & Products	14.1	15.1	1.0	-4.2	8.9	-3.6	-0.3	0.1				
Cement & Construction Materials	10.8	10.6	-0.2	0.5	1.6	-1.5	-1.0	0.2				
Machinery & Metal Products	6.6	6.1	-0.5	-0.5	0.2	0.1	0.0	-0.3				
Energy & Environment	4.6	4.9	0.3	-0.5	-0.2	-0.2	0.0	1.0				
Others	0.8	0.7	-0.1	0.0	0.0	-0.1	0.0	0.0				
Total	55.9	53.0	-2.9	-8.3	12.2	-5.9	-2.3	1.6				

*1 Including both selling and purchase price variances

*2 Impact for change in depreciation method

*3 Marginal profit on machinery products -0.8



Management Indices -FY08 Consolidated Forecasts-

Item	Unit	FY07	FY08	Variance
Net D/E Ratio*1	Times	1.4	1.3	-0.1
Equity Ratio	%	26.9	27.6	0.7
Operating Margin	%	7.9	6.9	-1.0
Return on Assets (ROA)*2	%	8.2	7.4	-0.8
Return on Equity (ROE)	%	13.1	12.5	-0.6

*1 Net debt (Debt – Cash and cash equivalents) / Equity Capital

*2 (Operating income + Interest and dividend income + Equity income of unconsolidated subsidiaries and affiliates) / Total assets



Appendix

- FY07 Non-Consolidated Results
- FY08 Non-Consolidated Forecasts
- Major Subsidiaries
- R&D expenses, Investment and Depreciation (Consolidated)
- Capital Expenditure (Consolidated)



Sales and Operating Income by Segment -FY07 Non-Consolidated Results-

Segments		Sales		Operating Income			
orginents	FY06	FY07	Variance	FY06	FY07	Variance	
Chemicals & Plastics	117.0	127.4	10.3	5.8	6.2	0.3	
Specialty Chemicals & Products	54.7	58.8	4.1	8.6	11.2	2.6	
Cement & Construction Materials	67.0	66.8	-0.1	6.2	5.8	-0.4	
Machinery & Metal Products	18.9	20.0	1.0	-0.9	-1.0	-0.1	
Energy & Environment	38.2	55.9	17.6	2.4	3.8	1.3	
Others	0.3	0.3	0.0	0.2	0.2	0.0	
Total	296.4	329.5	33.0	22.5	26.3	3.8	



Operating Income – Net Income -FY07 Non-Consolidated Results-

	Item	FY06	FY07	Variance
Oper	ating income	22.5	26.3	3.8
Non	Net interest expense	-1.1	-0.6	0.4
Non operating items	Others	-0.9	-3.7	-2.7
ting	Total	-2.0	-4.4	-2.3
Ordi	nary income	20.4	21.9	1.4
Net ex	xtraordinary income/loss	-8.6	-5.9	2.6
Corporation Tax, etc		-5.6	-7.1	-1.4
Net i	ncome	6.1	8.8	2.7



Major B/S Items -FY07 Non-Consolidated Results-

	Items	End of FY06	End of FY07	Variance
Ass	Current assets	134.2	134.4	0.1
Assets	Fixed assets	330.0	330.0	0.0
	Total	464.2	464.5	0.2
Li	Debt	229.3	235.6	6.3
Liabilities	(Net debt)	(224.1)	(229.7)	(-5.6)
ties	Other liabilities	107.6	101.4	-6.1
	Total	336.9	337.1	0.1
Ne	t Assets	127.3	127.3	0.0
Lia	bilities & Net assets	464.2	464.5	0.2



Sales and Operating Income by Segment -FY08 Non-Consolidated Forecasts-

(Billion Yen)

		Sales		Operating Income				
Segments	FY07	FY08	Variance	FY07	FY	708	Vari	ance
	1107	1100	, union			*1		*1
Chemicals & Plastics	127.4	133.7	6.3	6.2	3.3	3.4	-2.9	-2.8
Specialty Chemicals & Products	58.8	66.4	7.6	11.2	11.9	12.1	0.7	0.9
Cement & Construction Materials	66.8	72.1	5.2	5.8	5.4	6.4	-0.4	0.6
Machinery & Metal Products	20.0	18.5	-1.5	-1.0	-1.4	-1.4	-0.4	-0.4
Energy & Environment	55.9	70.0	14.1	3.8	4.2	4.1	0.4	0.3
Others	0.3	0.3	0.0	0.2	0.1	0.1	-0.1	-0.1
Total	329.5	361.0	31.5	26.3	23.5	24.8	-2.8	-1.5

*1 Not accounting for changes in depreciation method



Operating Income – Net Income -FY08 Non-Consolidated Forecasts-

(Billion Yen)

	Item	FY07	FY08	Variance
Oper	ating income	26.3	23.5	-2.8
Non	Net interest expense	-0.6	-2.0	-1.4
Non operating items	Others	-3.7	-2.0	1.7
uting	Total	-4.4	-4.0	0.4
Ordi	nary income	21.9	19.5	-2.4
Net ex	xtraordinary income/loss	-5.9	0.0	5.9
Corporation Tax, etc		-7.1	-6.5	0.6
Net in	ncome	8.8	13.0	4.2

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Major Subsidiaries -FY07 Results-

			(Bill	<u>ion Yen)</u>
Company name		Business	Sales FY07	OP income variance
Chemicals & Plastics	Thai Caprolactam Public Co., Ltd.	Manufacture and sales of caprolactam	44.6	1
	Ube Chemical Europe,S.A.	Manufacture and sales of caprolactam	36.0	1
	Thai Synthetic Rubbers Co.,Ltd.	Manufacture and sales of polybutadiene	16.8	1
	Ube Ammonia Industry, Ltd.	Manufacture and sales of ammonia	14.2	\rightarrow
	Ube Film, Ltd.	Manufacture and sales of plastic-film products	11.5	Ļ
	Ube Nylon (Thailand) Ltd.	Manufacture and sales of polyamide resin	11.2	\rightarrow
	Ube Engineering Plastics,S.A.	Manufacture and sales of polyamide resin	12.2	\downarrow
Specialty Chemicals & Products	Ube-Nitto Kasei Co., Ltd.	Manufacture and sales of electronics & IT materials, FRP, industrial materials and fiber- reinforced plastics.	15.1	Ļ
Cement & Construction Materials	Ube Construction Materials Sales Co., Ltd.	Sales of construction materials	44.0	\downarrow
	Ube Material Industries, Ltd.	Manufacture and sales of seawater magnesia, magnesium hydroxide, quicklime, slaked lime, and others.	41.5	Ļ
	Kanto Ube Concrete Ind., Ltd.	Manufacture and sales of ready-mixed concrete	12.8	Ļ
	Ube Shipping & Logistics, Ltd.	Domestic shipping, harbor transportation, shipping-agent services and customs clearing.	14.1	1
Machinery & Metal Products	Ube Machinery Corporation, Ltd.	Manufacture and sales of industrial machinery and bridges	41.4	\rightarrow
	Ube Steel Co., Ltd.	Manufacture and sales of cast iron, steel products and rolled steel billets.	27.3	\rightarrow
	Ube Techno Eng. Co., Ltd.	Service and maintenance of industrial machinery and equipment.	13.0	1
	Ube Automotive North America (Sarnia)	Manufacture and sales of aluminum automobile wheels in North America.	10.9	1
Energy & Environment	Ube C&A Co., Ltd.	Sales of imported steaming coal from Australia, etc * 1 ↓ show increase/decrease operating inco	19.7	1

* 1 ↓ show increase/decrease operating income over 0.1 billion Yen



R&D Expenses, Investment and Depreciation

(Billion Yen)

	FY06	FY07	FY08
R&D expenses	13.0	13.5	14.5

	FY06	FY07	FY08
Investment	31.9	30.9	38.0
Depreciation & Amortixation	30.9	34.1	36.0



Major Items for Capital Expenditure for FY2008

Segment	Item	Site	Construction Period
Chemicals	Establishment of a joint venture for polybutadiene rubbers production	Nangton, China	Sep/06 - Sep/08
& Plastics	Polyamide 6 polymerization plant	Thailand	May/07 - Sep/09
a . v	No. 10, 11 polyimide film plant and related facilities	Sakai/Japan	May/07 - May/09
Specialty Chemicals & Products	Silicon nitride firing equipment and expansion of production facilities	Ube/Japan	Apr/08 - Apr/09
Toducts	Sixth expansion of production facilities for functional film	Ube/Japan	Apr/08 - 1st half/09
Cement &	No.3 Fuel-purpose waste processing facilities for cement factory	Isa/Japan	Apr/07 - Feb/09
Construction Materials	Crushing equipment of Amagoi mines at Isa Cement Factory	Isa/Japan	Apr/08 - Mar/10
Machinery & Metal Products	Plant improvement for large diameter aluminum wheels	Ube/Japan	Oct/06 - 1st half/09





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