



MEMBERSHIP

September 30, 2013

Company name: Ube Industries, Ltd.
 Security code: 4208 (shares listed on First Section of Tokyo Stock Exchange and Fukuoka Stock Exchange)
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Ube Industries Announces Revised Earnings Forecasts

Ube Industries has revised its earnings forecasts previously announced on May 10, 2013. The changes are described below.

1. Revised Earnings Forecast for the First Two Quarters of the Fiscal Year ending March 31, 2014 (April 1, 2013 to September 30, 2013)

Consolidated (Unit: Billions of yen except per share data)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per Share (Yen)
Previous forecast (A)	328.0	12.0	8.5	4.5	4.38
Revised forecast (B)	313.0	8.0	5.0	5.0	4.90
Change (B-A)	-15.0	-4.0	-3.5	0.5	
Percent change	-4.6	-33.3	-41.2	11.1	
Previous fiscal year	310.7	16.1	14.6	8.4	8.42

2. Revised Earnings Forecast for the Full Year of the Fiscal Year ending March 31, 2014 (April 1, 2013 to March 31, 2014)

Consolidated (Unit: Billions of yen except per share data)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per Share (Yen)
Previous forecast (A)	675.0	34.0	28.5	14.5	13.92
Revised forecast (B)	647.0	26.0	19.5	12.5	12.05
Change (B-A)	-28.0	-8.0	-9.0	-2.0	
Percent change	-4.1	-23.5	-31.6	-13.8	
Previous fiscal year	626.0	29.9	28.0	8.2	8.22

3. Reasons for the Revision

(First Two Quarters Forecast)

Although shipments of building materials (including cement and ready-mix concrete) and machinery were steady, market conditions for caprolactam (raw material of nylon) were slow, while there was stagnant growth of sales volumes for specialty chemicals and products. Additionally, issues affected the operation of the independent power producer (IPP) facility. As a result, net sales, operating income, and ordinary income are expected to be lower than previously forecasted.

Ube recorded extraordinary income (gain on negative goodwill) of ¥2.8 billion in the second quarter of the fiscal year ending March 2014, from making Ube Material Industries, Ltd. a wholly-owned subsidiary as announced on August 6, 2013. As a result, net profit for the fourth quarter is expected to be higher than the previous forecast.

(Full-Year Forecast)

The excess supply of caprolactam in the Chinese market is expected to continue for the time being, while recovery in demand for specialty chemicals and products is expected to be delayed. Additionally, the resumption of operations at the IPP facility will be delayed until the next fiscal year. As a result, net sales and income are expected to be lower than previously forecasted.

The dividend forecast is unchanged.

(Reference) Consolidated Net Sales and Operating Income by Segment

(Unit: Billions of yen)

Item	Segment	Fiscal Year Ending March 31, 2014						The Previous Fiscal Year	
		Previous Forecast (A)		Revised Forecast (B)		Change (B)-(A)		Results	
		First Two Quarters	Full-Year	First Two Quarters	Full-Year	First Two Quarters	Full-Year	First Two Quarters	Full-Year
Net Sales	Chemicals & Plastics	123.5	251.0	111.5	230.0	-12.0	-21.0	109.3	219.3
	Specialty Chemicals & Products	35.0	74.0	32.5	68.0	-2.5	-6.0	32.1	61.1
	Pharmaceuticals	5.0	10.0	4.0	10.0	-1.0	0.0	5.6	11.4
	Cement & Construction Materials	103.0	212.0	106.0	218.0	3.0	6.0	101.5	208.3
	Machinery & Metal Products	35.5	76.0	35.5	76.0	0.0	0.0	34.3	71.3
	Energy & Environment	32.5	65.5	28.0	58.0	-4.5	-7.5	35.4	68.7
	Others	12.5	26.0	13.5	26.0	1.0	0.0	12.3	25.2
	Adjustment	-19.0	-39.5	-18.0	-39.0	1.0	0.5	-20.1	-39.6
	Total	328.0	675.0	313.0	647.0	-15.0	-28.0	310.7	626.0
Operating Income	Chemicals & Plastics	1.0	7.0	-1.8	2.0	-2.8	-5.0	3.8	5.0
	Specialty Chemicals & Products	1.8	4.5	0.3	2.0	-1.5	-2.5	1.8	1.2
	Pharmaceuticals	0.5	2.0	0.5	2.0	0.0	0.0	1.9	3.4
	Cement & Construction Materials	5.8	13.0	6.4	14.5	0.6	1.5	4.5	11.4
	Machinery & Metal Products	1.5	4.0	2.3	4.6	0.8	0.6	1.6	3.6
	Energy & Environment	1.6	4.0	0.5	1.4	-1.1	-2.6	2.6	5.9
	Others	0.4	1.0	0.4	1.0	0.0	0.0	0.4	1.0
	Adjustment	-0.6	-1.5	-0.6	-1.5	0.0	0.0	-0.8	-1.9
	Total	12.0	34.0	8.0	26.0	-4.0	-8.0	16.1	29.9

Note: The above earnings forecasts are based on certain assumptions judged to be reasonable by the Company when preparing this document. Actual results can vary significantly from forecasts, due to changes in a wide variety of conditions.